## CONCEPTO

### NOTA 2022 AV

<table>
<thead>
<tr>
<th>ACTIVO</th>
<th>NOTA</th>
<th>2022</th>
<th>AV</th>
<th>2021</th>
<th>AV</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACTIVO CORRIENTE</td>
<td></td>
<td>360.334.465.202</td>
<td></td>
<td>96,8%</td>
<td>141.240.603.397</td>
</tr>
<tr>
<td>Efectivo</td>
<td></td>
<td>269.258.548.173</td>
<td></td>
<td>72,4%</td>
<td>89.047.339.992</td>
</tr>
<tr>
<td>Inversiones</td>
<td></td>
<td>752.276.000</td>
<td>0,2%</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Cuentas por cobrar</td>
<td></td>
<td>17.936.075.509</td>
<td>4,8%</td>
<td>9.758.021.062</td>
<td>6,4%</td>
</tr>
<tr>
<td>Prestamos por cobrar</td>
<td>0</td>
<td>0,0%</td>
<td>2.400</td>
<td>0,0%</td>
<td></td>
</tr>
<tr>
<td>Inventarios</td>
<td></td>
<td>51.091.397.946</td>
<td>13,7%</td>
<td>28.105.489.052</td>
<td>18,5%</td>
</tr>
<tr>
<td>Otros activos</td>
<td></td>
<td>21.296.167.574</td>
<td>5,7%</td>
<td>14.329.756.891</td>
<td>9,5%</td>
</tr>
<tr>
<td>ACTIVO NO CORRIENTE</td>
<td></td>
<td>11.813.705.748</td>
<td>3,2%</td>
<td>10.381.231.960</td>
<td>6,8%</td>
</tr>
<tr>
<td>Inversiones</td>
<td></td>
<td>40</td>
<td>0,0%</td>
<td>40</td>
<td>0,0%</td>
</tr>
<tr>
<td>Propiedad planta y equipo</td>
<td>6.356.964.984</td>
<td>1,7%</td>
<td>7.028.816.692</td>
<td>4,6%</td>
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</tr>
<tr>
<td>Otros activos</td>
<td></td>
<td>5.456.740.724</td>
<td>1,5%</td>
<td>3.352.415.228</td>
<td>2,2%</td>
</tr>
<tr>
<td><strong>TOTAL ACTIVO</strong></td>
<td></td>
<td>372.148.170.950</td>
<td>100%</td>
<td>151.621.835.357</td>
<td>100%</td>
</tr>
</tbody>
</table>

### PASIVO Y PATRIMONIO

| PASIVO CORRIENTE |      | 265.864.091.178 | 99,6%| 45.224.214.470 | 78,4% |
| Cuentas por pagar|      | 14.117.387.093  | 5,3%| 4.987.376.607  | 8,6% |
| Obligaciones laborales | 4.834.090.956 | 1,8%| 4.805.786.377 | 8,3% |
| Otros pasivos    |      | 246.912.613.129 | 92,5%| 35.431.051.486 | 61,4% |
| PASIVO NO CORRIENTE | 1.083.704.860 | 0,4%| 12.472.668.228 | 21,6% |
| Cuentas por pagar|      | 291.412.075     | 0,1%| 641.106.535   | 1,1% |
| Pasivos estimados|      | 792.292.785     | 0,3%| 11.831.561.693 | 20,5% |
| **TOTAL PASIVO**|      | 266.947.796.038 | 100%| 57.696.882.698 | 100% |

### PATRIMONIO

| Capital suscrito y pagado |      | 35.057.662.659 | 33,3%| 35.057.662.659 | 37,3% |
| Reservas                  |      | 50.996.938.132 | 48,5%| 37.783.063.887 | 40,2% |
| Resultados de ejercicios anteriores | 17.061.680.497 | 16,2%| 19.880.770.845 | 21,2% |
| Resultados del ejercicio  |      | 1.698.507.438  | 1,6%| 817.869.082   | 0,9% |
| Ganancias o pérdidas planes beneficio empleados | 385.586.186 | 0,1%| 385.586.186 | 0,4% |
| **TOTAL PATRIMONIO**     |      | 105.200.374.912 | 100%| 93.924.952.659 | 100% |

### TOTAL PASIVO Y PATRIMONIO

|      |      | 372.148.170.950 | 100%| 151.621.835.357 | 100% |

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**Original firmado por**

Mayor General IVAN DELASCAR HIDALGO GIRALDO

Gerente General CIAC S.A.

CLAUDIA JIMENA SANCHEZ RUEDA

T.P. 197005-T

Contadora
<table>
<thead>
<tr>
<th>CONCEPTO</th>
<th>2022</th>
<th>AV</th>
<th>2021</th>
<th>AV</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>INGRESOS OPERACIONALES</strong></td>
<td>39.999.720.539</td>
<td>100,0%</td>
<td>26.658.753.534</td>
<td>100,0%</td>
</tr>
<tr>
<td><strong>VENTA DE BIENES</strong></td>
<td>9.563.963.227</td>
<td>23,9%</td>
<td>1.911.822.165</td>
<td>7,2%</td>
</tr>
<tr>
<td>BIENES COMERCIALIZADOS</td>
<td>11.527.357.944</td>
<td>28,8%</td>
<td>2.118.216.852</td>
<td>7,9%</td>
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<tr>
<td>DEVOLUC, REBAJAS Y DESCTOS EN VENTA DE BIENES (DB)</td>
<td>-1.963.394.717</td>
<td>-4,9%</td>
<td>-206.334.732</td>
<td>-0,8%</td>
</tr>
<tr>
<td><strong>VENTA DE SERVICIOS</strong></td>
<td>30.435.757.312</td>
<td>76,1%</td>
<td>24.746.871.414</td>
<td>92,8%</td>
</tr>
<tr>
<td>OTROS SERVICIOS</td>
<td>39.062.410.982</td>
<td>97,7%</td>
<td>30.912.468.972</td>
<td>116,0%</td>
</tr>
<tr>
<td>DEVOLUCION VENTA DE SERVICIOS</td>
<td>-8.626.653.670</td>
<td>-21,6%</td>
<td>-6.165.597.558</td>
<td>-23,1%</td>
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<tr>
<td>Menos: COSTO DE VENTAS Y PRODUCCION</td>
<td>31.915.485.985</td>
<td>79,8%</td>
<td>19.629.251.931</td>
<td>73,6%</td>
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<tr>
<td>BIENES COMERCIALIZADOS</td>
<td>7.049.078.482</td>
<td>17,6%</td>
<td>1.549.921.981</td>
<td>5,8%</td>
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<tr>
<td>OTROS SERVICIOS</td>
<td>24.866.407.503</td>
<td>62,2%</td>
<td>18.079.329.950</td>
<td>67,8%</td>
</tr>
<tr>
<td>SERVICIOS DE MANTENIMIENTO</td>
<td>0</td>
<td>0,0%</td>
<td>0</td>
<td>0,0%</td>
</tr>
<tr>
<td><strong>= UTILIDAD BRUTA</strong></td>
<td>8.084.234.554</td>
<td>20,2%</td>
<td>7.029.501.603</td>
<td>26,4%</td>
</tr>
<tr>
<td>Menos: GASTOS OPERACIONALES</td>
<td>6.773.849.163</td>
<td>16,9%</td>
<td>6.590.958.356</td>
<td>24,7%</td>
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<tr>
<td>SUELDOS Y SALARIOS</td>
<td>1.178.580.552</td>
<td>2,9%</td>
<td>1.251.950.471</td>
<td>4,7%</td>
</tr>
<tr>
<td>CONTRIBUCIONES IMPUTADAS</td>
<td>23.936.999</td>
<td>0,1%</td>
<td>62.428.888</td>
<td>0,2%</td>
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<tr>
<td>CONTRIBUCIONES EFECTIVAS</td>
<td>223.663.484</td>
<td>0,6%</td>
<td>233.222.920</td>
<td>0,9%</td>
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<tr>
<td>APORTES SOBRE LA NÓMINA</td>
<td>5.218.000</td>
<td>0,0%</td>
<td>4.018.000</td>
<td>0,0%</td>
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<tr>
<td>PRESTACIONES SOCIALES</td>
<td>431.162.309</td>
<td>1,1%</td>
<td>445.782.887</td>
<td>1,7%</td>
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<tr>
<td>GASTOS DE PERSONAL DIVERSOS</td>
<td>128.282.489</td>
<td>0,3%</td>
<td>73.955.664</td>
<td>0,3%</td>
</tr>
<tr>
<td>GENERALES</td>
<td>3.217.734.798</td>
<td>8,0%</td>
<td>2.150.831.038</td>
<td>8,1%</td>
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<tr>
<td>IMPUESTOS, CONTRIBUCIONES Y TASAS</td>
<td>435.416.125</td>
<td>1,1%</td>
<td>327.299.130</td>
<td>1,2%</td>
</tr>
<tr>
<td>DETERIORO DE CUENTAS POR COBRAR</td>
<td>34.544.819</td>
<td>0,1%</td>
<td>34.631.098</td>
<td>0,1%</td>
</tr>
<tr>
<td>DEPRECIACIÓN DE PROPIEDADES, PLANTA Y EQUIPO</td>
<td>159.430.523</td>
<td>0,4%</td>
<td>167.335.760</td>
<td>0,6%</td>
</tr>
<tr>
<td>AMORTIZACION DE INTANGIBLES</td>
<td>224.247.829</td>
<td>0,6%</td>
<td>287.420.944</td>
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<tr>
<td>PROVISIONES DIVERSAS CONTRATO POSTVENTA</td>
<td>711.631.236</td>
<td>1,8%</td>
<td>1.552.281.556</td>
<td>5,8%</td>
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<tr>
<td><strong>= UTILIDAD OPERACIONAL</strong></td>
<td>1.310.385.391</td>
<td>3,3%</td>
<td>438.543.247</td>
<td>1,6%</td>
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<tr>
<td>Menos: GASTOS NO OPERACIONALES</td>
<td>11.692.501.776</td>
<td>29,2%</td>
<td>8.110.130.261</td>
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<tr>
<td>SUBVENCIONES</td>
<td>314.300.777</td>
<td>0,8%</td>
<td>4.534.669.621</td>
<td>17,0%</td>
</tr>
<tr>
<td>FINANCIEROS</td>
<td>3.149.765.553</td>
<td>7,9%</td>
<td>552.548.626</td>
<td>2,1%</td>
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<tr>
<td>AJUSTE POR DIFERENCIA EN CAMBIO</td>
<td>8.348.664.013</td>
<td>20,9%</td>
<td>3.575.341.619</td>
<td>13,4%</td>
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<tr>
<td>OTROS INGRESOS ORDINARIOS</td>
<td>692.520.340</td>
<td>1,7%</td>
<td>31.363.500</td>
<td>0,1%</td>
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<tr>
<td><strong>RESULTADO ANTES DE IMPUESTOS</strong></td>
<td>2.123.134.298</td>
<td>5,3%</td>
<td>1.022.336.352</td>
<td>3,8%</td>
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<td>Menos: PROVISION IMPUESTO A LA RENTA</td>
<td>424.626.860</td>
<td>1,06%</td>
<td>204.467.270</td>
<td>0,77%</td>
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<tr>
<td><strong>RESULTADO DESPUES DE IMPUESTOS</strong></td>
<td>1.698.507.438</td>
<td>4,25%</td>
<td>817.869.082</td>
<td>3,07%</td>
</tr>
</tbody>
</table>

Original firmado por
Mayor General IVÁN DELASCAR HIDALGO GIRALDO
Gerente General CIAC S.A.

CLAUDIA JIMENA SANCHEZ RUEDA
T.P. 197005-T
Contadora